

**RFP05-11**

City of Concord, New Hampshire

Purchasing Division

**CLASS 8 DUMP TRUCK CAB AND CHASSIS**

Prepared for, and in coordination with the

**GENERAL SERVICES DEPARTMENT  
EQUIPMENT SERVICES DIVISION**

Proposal Documents  
Specifications

Firm: \_\_\_\_\_

**PROPOSAL DUE DATE/TIME: AUGUST 27, 2010  
NOT LATER THAN 2:00 PM**



# City of Concord, New Hampshire

## PURCHASING DIVISION

COMBINED OPERATIONS & MAINTENANCE FACILITY

311 NORTH STATE STREET

CONCORD, NH 03301

(603) 225-8530 FAX: (603)230-3656

[www.concordnh.gov](http://www.concordnh.gov)

## REQUEST FOR PROPOSALS

The City of Concord, New Hampshire wishes to engage the services of a qualified private firm to provide and deliver three (3) each or four (4) each class 8 dump truck cab and chassis' for the City's General Services Department, Equipment Services Division. (The exact number of units will be based on available funding versus the purchase price per unit.) The firm must be an authorized dealer of the proposed dump truck cabs and chassis.

An overview and detailed specifications are provided later in the Request for Proposal (RFP).

Proposals must be received **not later than 2:00 PM on August 27, 2010** from interested firms, to be eligible for consideration by the City. Each statement shall be submitted to the **Purchasing Division, City of Concord, Combined Operations & Maintenance Facility, 311 North State Street, Concord, NH 03301** in a sealed envelope which is clearly marked,

### "RFP05-11 CLASS 8 DUMP TRUCK CAB AND CHASSIS"

Requests may be issued only by the Purchasing Manager, or his designee, to authorized firms, and are not transferable unless authorized by the Purchasing Manager or his designee.

Complete copies of the Request for Proposals are available from the Purchasing Division, City of Concord, Combined Operations & Maintenance Facility, 311 North State Street, Concord, NH 03301 (603-225-8530) or on-line at [www.concordnh.gov](http://www.concordnh.gov).

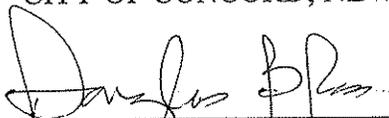
All proposals received will be considered confidential and not available for public review until after a vendor has been selected.

The City reserves the right to reject any or all proposals or any part thereof, to waive any formality, informality, information and/or errors in the proposal, to accept the proposal considered to be in the best interest of the City, or to purchase on the open market if it is considered in the best interest of the City to do so.

**Failure to submit all information as detailed on the Proposal Submission Checklist and/or submission of an unbalanced proposal are sufficient reasons to declare a proposal as non-responsive and subject to disqualification.**

All proposals are advertised, at the discretion of the City, in various publications and are posted publicly at (1) City of Concord, City Hall, 1<sup>st</sup> Floor, 41 Green Street, Concord, NH 03301 and (2) on the City of Concord web site at [www.concordnh.gov/purchasing](http://www.concordnh.gov/purchasing).

CITY OF CONCORD, NEW HAMPSHIRE



\_\_\_\_\_  
Douglas B. Ross, Purchasing Manager

Date: 8/2/10

**Proposal Due Date/Time: August 27, 2010 not later than 2:00 PM**

## GENERAL TERMS AND CONDITIONS

### PREPARATION OF PROPOSALS:

Proposals shall be submitted on the forms provided and must be signed by the Proposer or the Proposer's authorized representative. The person signing the proposal shall initial any corrections to entries made on the proposal forms.

Proposers must quote on all items appearing on the proposal forms unless specific directions in the advertisement, on the proposal form or in the special provisions allowed for partial Proposals. Failure to quote on all items may disqualify the proposal. When proposals on all items are not required, Proposers shall insert the words "no proposal" where appropriate.

Alternative proposals will be considered, unless otherwise stated, only if the alternate is: (1) Described completely, including, but not limited to, sample(s), if requested, and specifications sufficient so that a comparison to the request can be made; and (2) Submitted as part of the base proposal response, i.e. it shall not be a separate document which could be construed as a second proposal.

Unless otherwise stated in the Request for Proposal (RFP), the Proposer agrees that the proposal shall be deemed open for acceptance for **sixty (60) calendar days** subsequent to submittal to the City of Concord.

Any questions or inquiries must be submitted in writing, and must be received by the Purchasing Manager (603-230-3656; Fax; [dross@concordnh.gov](mailto:dross@concordnh.gov)) no later than **seven (7) calendar days** before the Request for Proposals due date to be considered. Any changes to the Request for Proposals will be provided to all Proposers of record.

The Proposer shall not divulge, discuss or compare this proposal with other Proposers and shall not collude with any other Proposer or parties to a proposal whatever. (Note: No premiums, rebates or gratuities permitted either with, prior to, or after any delivery materials is allowed. Any such violation will result in the cancellation and/or return of materials, as applicable, and the removal from Proposal List).

The name of manufacturer, trade name, or catalog number mentioned in this Request for Proposal is for the purpose of designating a minimum standard of quality and type. Such references are not intended to be restrictive, although specified color, type of material and specified measurements may be mandatory. Proposals will be considered for any brand which meets or exceeds the quality of the specifications listed. On all such proposals, the Proposer shall specify the product they are proposing and shall supply sufficient data to enable a comparison to be made with the particular brand or manufacturer specified. Failure to submit the above may be sufficient grounds for rejection of the proposal.

When samples are required, they must be submitted, free of cost and will be returned unless otherwise specified. Items left for demonstration purposes shall be delivered and installed free of charge and shall be removed by the vendor at no cost to the City. Said demonstration units shall not be offered to the City as new equipment unless mutually agreed to.

The vendor may be required to supply proof of compliance with proposal specifications. When requested, the vendor must immediately supply the City with certified test results or certificates of compliance. Where none are available, the City may require independent laboratory testing. All costs for such testing, certified test results or certificates of compliance, shall be the responsibility of the vendor.

**Unless otherwise stated, all prices are F.O.B.: Destination. No charge for packing or drayage will be allowed. All deliveries are to be pre-paid, C.O.D.'s will not be accepted.**

*Each shipment shall be identified by Purchase Order and/or RFP number, commodity description and packing list. All items, packages, etc. shall have clearly identifiable external markings or tags for ease of identification.*

SUBMISSION OF PROPOSALS:

Proposals must be submitted as directed in the Notice to Proposers, and on the forms provided unless otherwise specified. Proposals must be typewritten or printed in ink. Proposals must be mailed or delivered in person. Proposals that are faxed or e-mailed will not be accepted.

WITHDRAWAL OF PROPOSALS:

Proposals may be withdrawn prior to the opening date and time upon written, faxed, e-mailed or telegraphic request of the Proposer to the Purchasing Manager. Negligence on the part of the Proposer in preparing this proposal shall not constitute a right to withdraw a proposal subsequent to the proposal opening. Proposals may not be withdrawn for a period of sixty (60) days after the date of opening indicated herein or as modified by addenda.

PROPOSERS INTERESTED IN MORE THAN ONE PROPOSAL:

If more than one proposal is offered by any one party, or by any person or persons representing a party, all such proposals shall be rejected. A party who has quoted prices to a Proposer is not thereby disqualified from quoting prices to other Proposers or from submitting a direct proposal in its own behalf.

RECEIPT AND OPENING OF PROPOSALS:

Proposals shall be submitted prior to the time fixed in the Notice to Proposers. Proposals received after the time so indicated shall be returned unopened.

PROPOSAL RESULTS:

**All proposals received shall be considered confidential and not available for public review until after a vendor has been selected. All proposals shall be subject to negotiations prior to the award of a contract. NO TELEPHONE REQUESTS FOR RESULTS WILL BE ACCEPTED OR GIVEN.**

TIE PROPOSALS:

When identical Proposals are received, with respect to price, delivery, financial resources, experience, ability to perform and quality, award may be made by a toss of coin, with the following exception: When a tie proposal exists between a local (a business establishment within City limits) Proposer and an out-of-town Proposer, preference will be given to the local Proposer. Any Proposer having a local agent who is a bona fide resident of the City is considered a local Proposer. If a tie proposal exists between two local Proposers, or two out-of-town Proposers, the decision may be made by a toss of coin.

LIMITATIONS:

This Request for Proposal (RFP) does not commit the City to award a contract, to pay any costs incurred in the preparation of a response to this request, or to procure or contract for services or supplies.

The City reserves the right to accept or reject any or all proposals received as a result of this request, or to cancel in part or in its entirety this RFP, if it is in the best interest of the City to do so.

## PROPOSAL EVALUATION:

In an attempt to determine if a proposer is responsible, the City, at its discretion, may obtain technical support from outside sources. Each proposer will agree to fully cooperate with the personnel of such organizations.

## AWARD OF CONTRACT:

Any contract entered into by the City shall be in response to the proposal and subsequent discussions. It is the policy of the City that contracts be awarded, among other considerations, only to responsive and responsible Proposers. In order to qualify as responsive and responsible, a prospective vendor must meet the following standards as they relate to this request:

- Have adequate financial resources for performance or have the ability to obtain such resources as required during performance;
- Have the necessary experience, organization, technical and professional qualifications, skills and facilities;
- Be able to comply with the proposed or required time of completion or performance schedule;
- Have a demonstrated satisfactory record of performance; and
- Adhere to the specifications of this proposal and provide all documentation required of this proposal

The contract will be awarded to a responsive and responsible Proposer based on the qualifications and experience of the Proposer, the quality of the equipment/product/service to be provided, the Proposer's ability to provide ongoing service/repair support, the Proposer's timeframe for providing the equipment and the Proposer's fee/price proposal. **See the proposal evaluation sheet for more detail concerning how each proposal shall be evaluated.** The Proposer selected will be the most qualified and not necessarily the Proposer with the lowest price.

The City of Concord reserves the right to waive any formality, informality, information and/or errors in the proposals submitted and the right to reject any or all proposals at its discretion and to accept the proposal which will be in the best interest of the City; or to purchase on the open market if it is considered in the best interest of the City to do so. In case of error in the extension of prices, the unit prices proposed shall govern and the unit prices in writing shall take precedence over the unit prices in figures. Also, in the event of a discrepancy between the total of the items and the lump sum total stated, the total of the items shall govern.

## MODIFICATIONS AFTER AWARD:

The City reserves the right to incorporate minor modifications, which may be required by it. The Vendor will incorporate these changes at no additional cost, but may protest such action and not be bound by any such request of it can prove that the timing or extent of the modifications implies a major effort on its part.

## CANCELLATION OF AWARD:

The City reserves the right to cancel the award without liability to the Proposer at any time before a contract has been fully executed by all parties and is approved by the City.

## CONTRACT:

Any Contract between the City and the Vendor shall consist of (1) the Request for Proposal (RFP) and any amendments thereto and (2) the Vendor's proposal in response to the RFP. In the event of a conflict in language

between documents (1) and (2) referenced above, the provisions and requirements set forth and referenced in the RFP shall govern. However, the City reserves the right to clarify any contractual relationship in writing with the concurrence of the Vendor, and such written clarification shall govern in case of conflict with the applicable requirements contained in the RFP and the Vendor's proposal. In all other matters, not affected by written clarification, if any, the RFP shall govern. The submitter is cautioned that this proposal shall be subject to acceptance without further clarification.

DISQUALIFICATION:

Awards will not be made to any person, firm or company in default of a contract with the City, the State of New Hampshire or the Federal Government.

WORKER'S COMPENSATION:

All proposers and subcontractors at every tier under the proposer will conform with the requirements of RSA 281 Title XXIII, Section 281-A:2 with close attention to sections VI(a), VI(c) and VII(a) as well as Section 281-A:4.

DISAGREEMENTS AND DISPUTES:

All disagreements and disputes, if any, arising under the terms of any agreement, either by law, in equity, or by arbitration, shall be resolved pursuant to the laws and procedures of the State of New Hampshire, in which state any agreement shall be deemed to have been executed. No action at law, or equity, or by arbitration shall be commenced to resolve any disagreements or disputes under the terms of any agreement, in any jurisdiction whatsoever other than the State of New Hampshire and Merrimack County.

TERMINATION OF CONTACT FOR CAUSE:

If, through any cause, the Vendor shall fail to furnish in a timely and proper manner its obligations under any Contract, or if the Vendor shall violate any of the covenants, agreements or stipulations of any Contract, the City shall thereupon have the right to terminate any Contract by giving written notice to the Vendor of such termination. In such event, all finished or unfinished work, services, plans, data programs and reports prepared by the Vendor under this Contract shall become the City's property and the Vendor shall be entitled to receive just and equitable compensation for any satisfactory work completed.

Notwithstanding the above, the Vendor shall not be relieved of liability to the City for damages sustained by the City by virtue of any breach of any contract, and the City may withhold any payments until such time as the exact amount of damages due the City is determined.

TERMINATION FOR THE CONVENIENCE OF THE CITY:

The City may terminate any contract at any time by giving written notice to the Vendor of such termination and specifying the effective date thereof, at least fifteen (15) days before the effective date of such termination.

In that event, all finished or unfinished work, services, documents and materials shall become the City's property. If any Contract is terminated by the City as provided herein, the Vendor will be paid an amount which bears the same ratio to the total compensation as the services covered by any contract, less payments of compensation previously made.

SAFETY DATA SHEET (Right to Know):

Any vendor who receives an order resulting from this Request for Proposal agrees to submit a Material Safety Data Sheet (MSDS) for each toxic or hazardous substance or mixture containing such substance, pursuant to RSA 277-A when deliveries are made. The vendor agrees to deliver all containers properly labeled pursuant to RSA 277-A. Failure to submit an MSDS and/or label on each container will place the vendor in noncompliance with that purchase order. Failure to submit MSDS and/or labels on each container may result in civil or criminal penalties, including proposal debarment and action to prevent the vendor from selling said substances, or mixtures containing said substances within the City. All vendors furnishing substances or mixtures subject to RSA 277-A are cautioned to obtain and read the law referenced above.

PATENT PROTECTION:

The successful proposer agrees to indemnify and defend the City of Concord from all claims and losses resulting from alleged and actual patent infringements and further agree to hold the City of Concord harmless from any liability arising under RSA 382-A, 2-312 (3). (Uniform Commercial Code).

OWNERSHIP OF REPORTS:

All data, materials, plans, reports and documentation prepared pursuant to any contract between the City of Concord and the successful proposer shall belong exclusively to the City.

ASSIGNMENT PROVISION:

The successful proposer hereby agrees that it will assign to the City of Concord all cause of action that it may acquire under the anti-trust laws of New Hampshire and the United States as the result of conspiracies, combination of contracts in restraint of trade which affect the price of goods or services obtained by the City under this contract if so requested by the City of Concord.

DELIVERY:

Deliveries are to be made only to the department or division indicated on the order and in accordance with accepted commercial practices, without extra charge for packing or containers.

Deliveries, which do not conform to the specifications or are not in good condition upon receipt, shall be replaced promptly. Deliveries shall be inside the building, and accepted weekdays between the hours of 8:30 AM and 3:30 PM unless otherwise stated. Delivery arrangements must be made with requesting department prior to delivery.

INVOICING:

Unless otherwise stated, invoices are to be submitted in duplicate upon delivery or pick-up to the user department or division. The invoice must include an itemization of all items, supplies, repairs or labor furnished, including unit list price, net price, extensions and total amount due. In addition, on projects that will involve partial/progress payments and/or retainage a summary statement in the following format will be provided with each invoice:

Original Contract Amount	\$\$\$\$\$\$\$\$
Plus/minus Change Orders	\$\$\$\$\$\$\$\$
Total Adjusted Contract Amount	\$\$\$\$\$\$\$\$
Work Completed to Date	\$\$\$\$\$\$\$\$

Less Previous Invoices	\$\$\$\$\$\$\$\$
Less Retainage (if any)	\$\$\$\$\$\$\$\$
Equals: Balance due this Invoice	\$\$\$\$\$\$\$\$
Balance Remaining on Contract	\$\$\$\$\$\$\$\$

**All invoices shall reference a valid City of Concord Purchase Order Number.**

**PAYMENT:**

Unless otherwise stated, payment will be made within thirty (30) days of the completion of delivery of all items or service, in acceptable condition, to the City and receipt of invoice, whichever is later.

**ANY CASH DISCOUNT SHALL BE READ TO MEAN CITY PAYDAY, CPD.**

**TAX:**

The City is exempt from all sales and Federal excise taxes. Our exemption number is 02-6000177. Please bill less these taxes.

**FUNDING OUT:**

The City of Concord's obligations to pay any amount due under a contract are contingent upon availability and continuation of funds for the purpose. The City may terminate the contract, for non-appropriation of funds, and all payment obligations of the City cease on the date of termination.

**ASSIGNMENT OR SUB-CONTRACTING:**

None of the work or services covered by the contract shall be assigned in full or in part, or sub-contracted without the prior approval of the City.

**EXCLUSIVITY:**

This contract will be for the goods/services described above; however, this agreement should not be considered exclusive. As deemed necessary, the City reserves the right to obtain these goods/services from any other vendor.

**PRICING:**

Unless otherwise specified all prices listed are firm for the term of the contract. All prices should include all labor, material and transportation costs, and any discounts offered. No fuel surcharges shall be allowed at any time.

**AUDIT:**

For a period of at least three (3) years after completion of any contract, it is the responsibility of the vendor to make available at the vendor's place of business, upon demand, all price lists, documents and other records pertaining to purchases made under contract for the purposes of audit by the City of Concord.

INSPECTION & EVALUATION:

The City of Concord reserves the right to inspect the vendor's facilities during operating hours to determine that the level of inventory is adequate for the City's needs. The conditions and operations of the facility shall be taken into consideration in making the award of this contract.

FUGITIVE DUST AND PUBLIC NUISANCE ORDINANCES

All work shall be conducted in conformance with Title I, General Code

1. Chapter 11, Public Nuisances, Article 11-3 Fugitive Dust: and
2. Chapter 13, Public Health, Article 13-6-8 Public Nuisance

GUARANTEES & WARRANTY:

All parts and labor related to agreements must be guaranteed and include a warranty. If any work is unable to be guaranteed, the contractor must inform the City, in writing, prior to the delivery of an item or any work being performed. Non-guaranteed work must be offered at a discount rate from the proposal prices. **Inspection, testing and final determination of non-warranty work shall be performed at no cost to the City.**

FORCE MAJEURE:

Neither party shall be liable for any inability to perform its' obligations under any subsequent agreement due to war, riot, insurrection, civil commotion, fire, flood, earthquake, storm or other act of God.

NOTIFICATION:

Notification of the parties shall be considered to have been constructively received when it is mailed via the United State Postal Service or delivered in hand to the parties as stated in the contract.

SEVERABILITY:

If any of the GENERAL TERMS AND CONDITIONS is held to be invalid or unenforceable, it will be construed to have the broadest interpretation which would make it valid and enforceable under such holding. Invalidity or the inability to enforce a term or condition will not affect any of the other GENERAL TERMS AND CONDITIONS.

PROVISION REQUIRED BY LAW DEEM INSERTED

Each and every provision and clause required by law to be inserted in any subsequent Contract shall be deemed to be inserted herein and the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted, or is not correctly inserted, then upon the application of either party, the Contract shall forthwith be physically amended to make such insertion or correction.

ENERGY STAR® COMPLIANCE

The vendor shall provide products that earn the Energy Star® and meet the Energy Star® specifications for energy efficiency. The vendor is encouraged to visit [www.energystar.gov](http://www.energystar.gov) for complete product specifications and updated lists of qualifying products.

## DISADVANTAGED BUSINESS ENTERPRISES

The City hereby notifies all Vendors that it will affirmatively insure that in any contract entered into pursuant to this Request for Proposals, disadvantaged business enterprises will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the grounds of race, color, national origin, religion, sex, age or disability in consideration for an award.

## NON-DISCRIMINATION

Contracts for work resulting from this Request for Proposals shall obligate the Vendor/Contractor and the Subcontractors not to discriminate in employment practices on the grounds of race, color, national origin, religion, sex, age or disability. Statements as to non-discriminatory practices may be requested from the successful Vendor(s)/Contractor(s).

## DEFINITIONS:

Proposal shall also mean quotation, bid, offer, qualification/experience statement, and services.

Proposers shall also mean vendors, offerors, bidders, contractors or any person or firm responding to a Request for Proposals.

## GOVERNING LAW:

The Laws of the State of New Hampshire shall govern all contracts entered into by the City of Concord. Any disputes shall be resolved within the venue of the State of New Hampshire and Merrimack County.

*FAILURE TO ACKNOWLEDGE THIS PROPOSAL MAY RESULT IN WITHDRAWAL FROM THE PROPOSAL LIST FOR THIS COMMODITY OR SERVICE.*

*FAILURE TO COMPLY WITH THESE REQUIREMENTS COULD RESULT IN THE CANCELLATION OF AN ORDER OR CONTRACT.*

## MINIMUM SPECIFICATIONS

### CLASS 8 DUMP TRUCK CAB AND CHASIS

#### CITY OF CONCORD, DEPARTMENT OF GENERAL SERVICES

#### EQUIPMENT SERVICES DIVISION

### SCOPE

The City of Concord is looking to purchase three (3) each or four (4) each class 8 dump truck cabs and chassis. Each unit will be utilized as a City dump truck with snow plow, wing and dump body.

### CHASIS: FRAME

- Frame shall accommodate a Heavy Duty 10 or 11ft. Front mount and wing mount plow.
- Integral Front Frame extensions, 20 inches long
- Frame, Minimum 120,000 psi. tensile steel, .433" thickness
- Frame, Minimum RBM of 2,500,000 in lbs. per rail.
- The truck frame shall be able to accommodate a 25-ton pintle hook with a Cole-Hersee 7 way electrical connection (SAE - J560b) for trailer towing.
- Wheelbase and Cab to Axle (CA) dimension must be sufficient to accommodate a 10 or 11 ft. front cylinder mount dump body and rear wing patrol mount.
- Exact CA to be determined (TBD) (in the range of 90 to 108 inches).
- Actual turning radius must be stated in each proposal. This shall include right turning radius, left turning radius and full circle (based on a 96 inch CA).**
- Frame rail RBM must also be stated in each proposal.**

-No Front Bumper

### FRONT AXLE

- Set forward front axle: 14,000 lbs. minimum capacity.
- Front suspension - Multi-leaf or taper leaf, minimum 14,000 lbs. capacity, with heavy-duty shock absorbers.
- Auxiliary front air spring, right hand side only, driver controlled.
- 10 lug steel hubs for hub-piloted wheels.
- Integral Power Steering.

### REAR AXLE

- Rear axle: 26,000 lb. minimum capacity.
- Synthetic lube; factory filled.
- 10 lug steel hubs for hub-piloted wheels.
- Driver controlled locking differential.
- Gear ratio: To Be Determined (TBD).
- Rear suspension: Multi-leaf springs, minimum 26,000-lb capacity.

## BRAKE SYSTEM

- Brake system, Air dual system.
- Front and rear S cam brakes with rear spring brake chambers.
- Front & rear “long stroke” brake chambers.
- Front and rear auto slack adjusters.
- Front and rear dust shields.
- Outboard mounted brake drums, front & rear.
- ABS , 4 channel.
- Parking brake control with warning light.
- Parking Brake Alarm which sounds when the parking brake is not set and the ignition is on with cab door(s) open.

## AIR SYSTEM

- Air compressor – minimum 13.2 cfm.
- Dual air gauge
- Air dryer AD-ISEP (or equivalent) heated, auto discharge, left side frame mounted, forward of or under cab, easy access and as not to interfere with plow wing set up.

## WHEELS / TIRES

- Front wheels: Severe Duty, 22.5x 8.25 X .472” thick, Hub piloted wheels, 10 lug, painted steel.
- Rear wheels: Severe Duty, 22.5 x 8.25 X .472” thick, Hub piloted wheels, 10 lug, painted steel.
- Front tires: 12R 22.5 Load range H, highway steer tire tread.
- Rear tires: 12R 22.5 - Load range H, high traction M&S drive tire tread.
- All tires to be premium brand (Bridgestone/Goodyear/Michelin).
- Tire brand and model for both front & rear tires must be stated in proposal.**

## TRANSMISSION

- Allison Automatic 3500 RDS P
- Transmission cooler: external,
- Trans oil filter: external.
- Synthetic transmission fluid, factory fill.
- Transmission shift control – Push button type.
- Auto Neutral – activates with parking brake.
- Third gear “Hold” feature.
- Allison spare input/output for rugged Duty Series (RDS) general duty trucks

## ELECTRICAL

- Four (4) “hot” auxiliary rocker or toggle switches (for auxiliary lighting requirements).
  - Switches shall look OEM (as close as possible).
  - Color coded wiring, continuously numbered
  - Circuit breakers in lieu of fuses, to the largest extent possible.
  - Pre-trip light inspection feature.
  - 12 Volt , minimum 165 Amp Alternator - brushless.
  - 12 volt power supply (cigar lighter)
  - Two (2) each, maintenance-free 12 volt batteries, minimum CCA rating of 1000 each.
- RFP05-11, Class 8 Dump Truck Cab & Chassis

- Rubber pad in bottom of battery box.
- Battery disconnect switch.
- Easy access battery compartment. Battery location shall be on the left and/or right side of the truck and must not interfere with the plow & wing setup.

## **MULTIPLEX WIRING SYSTEM**

- Body builder package mounted to the back of the cab, must accommodate the following cab mounted electrical accessories. Compuspread spreader system, remote temp sensor, roof and grill mount 20 amp- 6 channel strobe light system, plow light package, company radio, 2 spares.
- Must also accommodate rear body accessories that include:  
Aux stop tail and turn lights, Compuspread control valves, towing / trailer package with electric brakes and provide sealed connectors to: Rear warning lights, sander/spreader (white) light package, wing light and back up alarm.
- Electric Trailer Brake Control, dashboard mounted, with wiring to rear end of frame, and 7way electrical connector (SAE J-560b).

## **ENGINE**

- 285 horsepower, 860 lb-ft. peak torque, 6 cylinder, 4 stroke cycle, “wet cylinder liner” type Diesel Engine
- Long life coolant.
- Coolant protection to -34 degrees Fahrenheit (minimum).
- Silicone rubber radiator hoses & heater hoses.
- Constant torque hose clamps are to be used to the largest degree possible.
- Radiator: One piece radiator mounted above front PTO provision. Alteration to the radiator will not be permitted
- Electronically computer controlled engine shall have controlling functions including, but not limited to:
  - Programmable excessive engine idle shut down (minutes)
  - Engine shut down/ de-rate system, with light and buzzer for: Coolant temperature and oil pressure.
  - Programmable RPM limit, PTO mode
  - Programmable vehicle speed mode PTO
  - Programmable PTO ramp rate
  - Programmable max engine RPM

### **Engine shall also have:**

- Remote air intake restriction indicator.
- Block heater, 120 volt, 1000 watt minimum.

## **FUEL SYSTEM**

- Engine fuel primer hand pump.
- Fuel tank, aluminum, 1 each 70-gallon capacity. Left side mounted, under cab.
- Fuel water separator – With thermostatic controlled electric heater with filter restriction change indicator in a single assembly, mounted on or near the engine.

## **EXHAUST**

- Horizontal mounted muffler, right side frame mount.
- Exhaust shall not interfere with the snow plow and 11 ft. wing mount.
- Single vertical exhaust stack, right side, to include turn-out elbow.

## **CAB – BODY**

- Conventional style cab.
- Severe Service cab, insulated.
- Tilt-open hood with access hatch(es) to provide access for checking/adding engine oil, coolant & windshield washer fluid without the need to tilt open the hood.
- Stationary grille.
- AM/FM/CD Radio with dual speakers.
- “Prep kit” for customer installed company radio.
- Air conditioning/heater/defroster.
- Standard cab interior trim.
- Roof mounted radio antenna provision.
- No front bumper.
- Data link connector.
- Cruise control.
- Front wheel mud flaps.
- Heavy-duty electric wipers, 2-speed with intermittent control.
- Driver and passenger heated mirrors with separate 7-8” heated convex mirrors, left and right side.
- Additional heated convex mirrors, round or rectangular, LH & RH, post mounted at front of front fenders and/or grille cowl.
- Dual chromed air horns - roof mounted - with snow shields.
- Electric horn.
- Daytime running lights.
- Air suspension driver’s & passenger’s seats, high back, cloth.
- Fold-down arm rests on driver’s & passenger’s seats.
- Two (2) sun visors (passenger & operator)
- 18” diameter steering wheel with “tilt” adjustable steering column.
- Driver and passenger grab handles.
- Complete dash mount gauge package, including, at a minimum, dual air gauges, tachometer, speedometer, voltmeter, oil pressure, engine temperature and hour meter.
- Dashboard mounted, air actuated PTO controller.

## **PAINT & TRIM**

- Cab and hood: Base coat/Clear coat, urethane.
- Color: Dark Green.
- Frame: Urethane, Black.
- Wheels: White or light gray.
- Interior trim color: Gray

## OPTIONS

### SPECIAL REQUIREMENTS & ITEMIZED COSTS FOR:

- Itemize cost for extended warranty options, 100% parts and labor.  
(Literature detailing the length and extent of coverage and cost must be included in each proposal.)
- Specifically itemize the cost for a 7 year, 70,000 mile, 7,000 hour (whichever comes first) parts & labor extended warranty for the engine, including coverage for turbocharger(s) and fuel injectors.
- Specifically itemize the cost for maximum extended warranty on the Allison Automatic Transmission.
- Itemize the cost to install an exhaust brake.
- Itemize the cost to install a true engine compression brake.
- Itemize the cost to upgrade to an air ride cab.
- Itemize cost for Data link connector with all hardware (less the laptop PC) and software to troubleshoot engine / cab codes.
- Itemize cost to provide a “Tractor kit”, including tractor protection valve, trailer hand valve, service & emergency air lines plumbed to end of frame, etc.
- Itemize the cost of a Heated Windshield.

### DOCUMENTATION / TRAINING MATERIAL, /NEEDS

Classroom technician training for two City of Concord employees covering the troubleshooting and diagnosis of electronically controlled engine problems/performance.  
All training related expenses shall be paid by the vendor.

At least one (1) parts manual and one (1) complete set of shop manuals for both the truck and it's components (i.e. Engine, transmission, differential) shall be provided. Parts & Shop manuals shall be furnished in both hard copy and electronic format.

Two (2) Operator's manuals **per truck** (hard copy).

A minimum of 4 hours of operational and 4 hours of mechanical training are required on the cab and chassis, engine, transmission, etc.

Each proposer shall provide literature on various warranty packages not previously specified in the RFP.

**Each proposer shall provide a complete Vehicle Specification Summary (Spec Sheet)**

**If proposing equivalent or superior equipment, the vendor must provide complete sales and specifications literature.**

**No substitution of locally installed equipment in lieu of factory installed equipment unless clearly noted here.**

In order to be considered responsive, each prospective vendor must submit the following documents, in **one (1) original and one (1) identical copy** as part of his/her proposal:

1. Proposal Sheet
2. Specifications Exception Form
3. Alternate Form W-9
4. City of Concord Indemnification Agreement
5. Manufacturer's Sales and Specifications Literature for:
  - a. The Vehicle as Specified;
  - b. Itemized Optional Equipment Proposed (see Proposal Sheet); and
  - c. Equivalent or Superior Equipment Proposed
6. Standard and Extended Warranty Literature Detailing the Length and Extent of Coverage

**RFP05-11  
CLASS 8 DUMP TRUCK CAB AND CHASSIS**

**PROPOSAL SHEET**

THE UNDERSIGNED AGREES TO PROVIDE AND DELIVER THREE (3) EACH CLASS 8 DUMP TRUCK CABS AND CHASSIS IN ACCORDANCE WITH THE TERMS, CONDITIONS AND SPECIFICATIONS OF RFP05-11 FOR THE FOLLOWING FIRM, FIXED NOT-TO-EXCEED PRICES:

UNIT PRICE:

\_\_\_\_\_ Dollars (\$ \_\_\_\_\_ )  
Written Figures

EXTENDED PRICE FOR FOUR (4) EACH:

\_\_\_\_\_ Dollars (\$ \_\_\_\_\_ )  
Written Figures

MANUFACTURER: \_\_\_\_\_

MODEL #: \_\_\_\_\_

RIGHT TURNING RADIUS: \_\_\_\_\_ (based on 96" c.a.)

LEFT TURNING RADIUS: \_\_\_\_\_ "

FULL CIRCLE TURNING RADIUS: \_\_\_\_\_ "

FRAME RAIL RBM: \_\_\_\_\_

BRAND AND MODEL OF FRONT TIRES \_\_\_\_\_

BRAND AND MODEL OF REAR TIRES \_\_\_\_\_

STANDARD WARRANTY PERIOD: \_\_\_\_\_

EXTENT OF STANDARD WARRANTY COVERAGE (i.e. parts, labor, travel etc):  
\_\_\_\_\_

**PROVIDE LITERATURE DETAILING THE VARIOUS EXTENDED WARRANTY PACKAGES AVAILABLE AND THE COST FOR EACH.**

**PLEASE ITEMIZE THE UNIT COST FOR THE FOLLOWING OPTIONAL EQUIPMENT:**

-Specifically itemize the cost for a 7 year, 70,000 mile, 7,000 hour (whichever comes first) parts & labor extended warranty for the engine, including coverage for turbocharger(s) and fuel injectors.

\$ \_\_\_\_\_

-Specifically itemize the cost for maximum extended warranty on the Allison Automatic Transmission.

\$ \_\_\_\_\_

-Itemize the cost to install an exhaust brake

\$ \_\_\_\_\_

-Itemize the cost to install a true engine compression brake \$ \_\_\_\_\_

-Itemize the cost to upgrade to an air ride cab \$ \_\_\_\_\_

-Itemize cost for Data link connector with all hardware (less the laptop PC) and software to troubleshoot engine / cab codes

\$ \_\_\_\_\_

-Itemize cost to provide a "Tractor kit", including tractor protection valve, trailer hand valve, service & emergency air lines plumbed to end of frame, etc.

\$ \_\_\_\_\_

Itemize the cost of a Heated Windshield

\$ \_\_\_\_\_

**Describe and itemize the cost of any other optional equipment that you feel may be of interest to the City:**

**Depending upon available funds, the City, at its sole option, shall select any combination of itemized, optional equipment.**

**ALL itemized, optional equipment and or equivalent/superior equipment that are proposed must be submitted with the manufacturer's sales and specifications literature.**

DELIVERY TIME IN CALENDAR DAYS AFTER RECEIPT OF ORDER (ARO): \_\_\_\_\_

REPAIR PARTS INVENTORY LOCATED WHERE? \_\_\_\_\_

WARRANTY AND OUT-OF-WARRANTY SERVICE TO BE PROVIDED WHERE?  
\_\_\_\_\_

THE UNDERSIGNED ACKNOWLEDGES:

1. THAT HE/SHE IS AN AUTHORIZED AGENT OF THE VENDOR SUBMITTING THIS PROPOSAL
2. THE RECEIPT OF THE FOLLOWING ADDENDA \_\_\_\_\_
3. THE FIRM SUBMITTING THIS PROPOSAL HAS NEVER DEFAULTED ON ANY MUNICIPAL, COUNTY, STATE, FEDERAL OR PRIVATE CONTRACT

COMPANY: \_\_\_\_\_

SIGNED BY: \_\_\_\_\_

PRINTED OR TYPED NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE NUMBER: \_\_\_\_\_ FAX NUMBER: \_\_\_\_\_

TOLL FREE NUMBER: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

CELL PHONE NUMBER: \_\_\_\_\_ PAGER: \_\_\_\_\_

PRIMARY POINT OF CONTACT: \_\_\_\_\_

PAYMENT TERMS AND CONDITIONS: \_\_\_\_\_

PLEASE FILL OUT, SIGN AND RETURN TO:

The City of Concord  
Douglas B. Ross, Purchasing Manager  
41 Green Street  
Concord, NH 03301  
603-225-8530  
603-230-3656 (Fax)  
[dross@onconcord.com](mailto:dross@onconcord.com)

**Due Date/Time: August 27, 2010 Not Later Than 2:00 PM**

CITY OF CONCORD, NEW HAMPSHIRE  
SPECIFICATIONS EXCEPTION FORM

In the interest of fairness and sound business practice, it is mandatory that you state any exceptions taken by you to our specifications.

It should not be the responsibility of the City of Concord to ferret out information concerning the materials which you intend to furnish.

If your bid/quotation does not meet all of our specifications you **must** so state in the space provided below:

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Proposals on equipment, vehicles, supplies, service and materials not meeting specifications may be considered by the City, however, all deviations must be listed above.

If your proposal does not meet our specifications, and your exceptions are not listed above, the City of Concord may claim forfeiture on your proposal bond, if submitted.

Signed: \_\_\_\_\_

**I DO** meet specifications

Signed: \_\_\_\_\_

**I DO NOT** meet specifications as listed in this bid; exceptions are in the space provided.

Failure to submit this form with your RFP response may result in your Proposal being rejected as unresponsive.

Alternate Form  
**W-9** (rev 01/08)

## Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Name (as shown on your income tax return)	
Business name, if different from above	
Check appropriate box: <input type="checkbox"/> Individual/ Sole proprietor <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited Liability Company -- Enter the tax classification (D=Disregard entity, C= Corporation, P= Partnership) <input type="checkbox"/> <input type="checkbox"/> Other	Exempt from backup withholding <input type="checkbox"/>
Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
City, state, and ZIP code	City of Concord 41 Green Street Concord NH 03301
List account number(s) here (optional)	

**Part I** Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). For other entities, it is your employer identification number (EIN).

Social Security number --	Employer identification number --
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**Part II** Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number, and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. person (including a U.S. resident alien).

Certification instructions: You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN.

<b>Sign Here</b>	Signature of U.S. Person	<b>Date:</b>
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### Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA. Pursuant to IRS Regulations, you must furnish your Taxpayer IRS Identification Number (TIN) to the City whether or not you are required to file tax returns. If this number is not provided, you may be subject to required withholding on each payment made to you. To avoid this withholding & to ensure that accurate tax information is reported to the IRS, **A RESPONSE IS REQUIRED**

**CITY OF CONCORD, NEW HAMPSHIRE**

**THE FOLLOWING INDEMNIFICATION AGREEMENT SHALL BE, AND IS  
HEREBY A  
PROVISION OF ANY CONTRACT**

The successful contractor agrees to indemnify, investigate, protect, defend and save harmless the City, its officials, officers, agents and employees from any and all claims and losses accruing or resulting to any and all contractors, subcontractors, suppliers, laborers and any other person, firm, or corporation furnishing or supplying work, services, materials or supplies in connection with the performance of this contract, and from any and all claims and losses accruing or resulting to any person, firm or corporation which may be injured or damaged by the contractor in the performance of this contract. In any case, the foregoing provisions concerning indemnification shall not be construed to indemnify the City for damage arising out of bodily injury to persons or damage to property caused by or resulting from the sole negligence of the City or its employees. This indemnification shall survive the expiration or early termination of this contract.

**COMPANY**\_\_\_\_\_

**TAXPAYER IDENTIFICATION NUMBER**\_\_\_\_\_

**AUTHORIZED SIGNATURE**\_\_\_\_\_

**ADDRESS**\_\_\_\_\_

**TELEPHONE**\_\_\_\_\_

**TOLL-FREE NUMBER**\_\_\_\_\_

**FAX NUMBER**\_\_\_\_\_

**E-MAIL ADDRESS**\_\_\_\_\_

Failure to submit this form with your RFP response may result in your Proposal being rejected as unresponsive.

**PROPOSAL EVALUATION FORM**

FIRM: \_\_\_\_\_ DATE: \_\_\_\_\_

PROJECT: RFP05-11, Class 8 Dump Truck Cab and Chassis

DEPARTMENT/DIVISION: GENERAL SERVICES DEPARTMENT, EQUIPMENT SERVICES DIV.

RATING CATEGORY	WEIGHT	RATING	SCORE
<u>Proposal:</u>			
All Required Documentation Submitted	5		
Meets Minimum Specifications	10		
Warranty	10		
Delivery Time in Calendar Days	10		
Cost	15		
<u>Firm/Organization:</u>			
Relevant Experience & Qualifications	10		
Record of Satisfactory Performance/Financial Stability	10		
Proximity for Service and Repair Parts	10		
Total:			

**Rating Scale: Rate Each Category on a Score of 0-10 - Unacceptable 0, Average 5, Excellent 10**

**Score: Multiply the Weight by the Rating to determine the Score for each Category. Add the Scores for all Categories to determine the Total Score. The vendor with the highest Total Score is awarded the contract.**

City of Concord,  
New Hampshire



**Finance Department**

**Purchasing Division**

COMBINED OPERATIONS & MAINTENANCE FACILITY

311 NORTH STATE STREET

Concord, NH 03301

(603)225-8530; FAX(603)230-3656

www.concordnh.gov

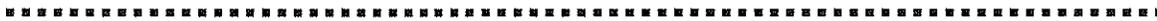
Reference: RFP05-11

**If you choose not to propose, please complete the questionnaire below and return it with your response by the proposal opening date. Your assistance in helping us to analyze no proposal rationale is very much appreciated. Thank you.**

\* \* \* \* \* No Proposal Questionnaire \* \* \* \* \*

A no proposal is submitted in reply to the City of Concord Request for Proposals, RFP05-11, Class 8 Dump Truck Cab and Chassis, for the following reasons:

- \_\_\_\_\_ Item/Service not supplied by our company.
- \_\_\_\_\_ Proposal specification (give reason(s), e.g., too restricted, not clear, etc.):
- \_\_\_\_\_ Profit margin on municipal proposals too low.
- \_\_\_\_\_ Past experience with City of Concord (give specifics, e.g., payment delay, proposal process, administrative problems, etc) \_\_\_\_\_
- \_\_\_\_\_ Insufficient time allowed to prepare and respond to proposal request.
- \_\_\_\_\_ Proposal requirement too large \_\_\_ or too small \_\_\_ for our company.
- \_\_\_\_\_ Priority of other business opportunities limit time/other resources available to deliver or perform according to proposal specifications
- \_\_\_\_\_ Other reason(s), please specify: \_\_\_\_\_



Company Name and Address: \_\_\_\_\_

\_\_\_\_\_

Phone: ( ) \_\_\_\_\_

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Typed/Printed Name & Title)